

Committed to the future of rural communities.

Southern New England State Office 451 West Street, Suite 2 Amherst, MA 01002 Fax: 413-253-4347 Phone: 413-253-4300

information) Business - Cooperative Programs

www.rurdev.usda.gov/rbs/index.html (Click on the program title to go to the fact sheat for more

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Rural Cooperative Development Grants	Rural Economic Development Loans and Grants	Intermediary Relending Program Loans	Redral Business Enterprise Grants Grants M. C. M	Business and Industry Guarantee Loans	Program
Establish and operate centers for cooperative development to improve the conomic condition of rural areas through the development of new cooperatives and improving operations of existing cooperatives.	Finance economic development and job creation in rural areas.	Finance business facilities and community development projects in rural areas.	Finance and facilitate the development of small and emerging private business enterprises.	Create jobs and stimulate rural economies by providing financial backing for rural businesses.	Objective
Nonprofit corporations and institutions of higher caucation apply directly to Rural Development National Office.	Rural Electric and Telephone Cooperatives who are RUS (Rural Utility Service) borrowers.	Public bodies, nonprofit corporations, Native American ribes, and cooperatives apply to Rural Development.	Public bodies; private nonprofit corporations and federally recognized Native American tribal groups apply to Rural Development.	Business applies through Federal or State Chartered banks, credit unions, savings & loan associations.	Applicant
Establish operating centers for development of rural cooperatives.	Business startup or expansion projects that create rural jobs.	Community development projects, establishment or expansion of businesses, creation or saving rural jobs.	Buy and develop land, construct buildings, plams, equipment, access streets and roads, parking areas, utility and service extensions, rural distance learning networks, and establish a revolving loan.	Most legal business purposes including acquisition, start-up and expansion of businesses that create rural employment.	Uses
All areas,	Rural areas. Places with populations of 2,500 or less receive priority.	Rural areas and incorporated places with populations of less than 25,000.	All areas except cities of more than 50,000 and their contiguous and adjacent urban or urbanizing areas.	All areas except cities of more than 50,000 and their contiguous and adjacent urbanized area.	Population
Grant	Direct loan and revolving loan fund grant.	Direct loan	Grant	Loan guarantee	Population Loan/Grant
Applicants must meet specific selection criteria including a minimum 25 percent fund match. Grants are awarded on a competitive basis. Some funds reserved for applicants that focus on assistance to small, minority producers through their cooperative businesses (governing board or membership at least 75 % minority).	The intermediary, electric or telephone utilities, make loans to profit or mon-profit business and public bodies for rural economic development and/or job creation projects. 0% Loans - 10 yrs.	The intermediary makes loans to businesses from its revolving loan fund on terms consistent with security offered. Intermediary pays 1% for 50 years.	When grant funds are used for revolving loan fund (RLF) the intermediary makes loans to businesses from its RLF on terms consistent with security offered.	Lender and borrower negotiate terms Interest rate tied to published rate that may change no more often than quarterly.	Terms/ Conditions

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Renewable Energy Systems and Energy Efficiency Improvements Program	Rural Business Opportunity Grant	Value-Added Agricultural Product Market Development Grant Program		
To reduce energy costs and consumption.	Finance technical assistance for business development planning in rural areas.	To assist independent agricultural producers enter into value-added activities.		
Ag producers and small businesses.	Public bodies, non-profit copporations, Indian tribes on Federal or state reservations and cooperatives with members that are primarily rural residents.	Independent producers, farmer and rancher cooperatives, agricultural producer groups, and majority-controlled producer-based business ventures-apply to RD State Office.		
Equipment, construction or improvements, energy audits, permit & professional fees, feasibility studies, business plans, and retrofitting.	Technical assistance, leadership training, establish business support centers, economic development plans.	Funds can be used for planning purposes such as conducting feasibility studies or feasibility business plans or it can be used as working capital to help start the operations of a venture.		
All areas except cities of more than 50,000 and their contiguous and adjacent urbanized area.	All areas except cities of more than 50,000 and their contiguous and adjacent urbanized area.	All areas		
Grants, eventually loans and loan guarantees.	Grant	Grant		
Grant will not exceed 25% of eligible project costs with \$2,500 minimum with maximum of \$500,000 renewable energy and \$250,000 energy efficiency.	Applicants must meet specific selection criteria. Grants are awarded on a competitive basis. Funds cannot be used to build facilities or purchase equipment. There is a dollar for dollar matching requirement.	Applicants must meet specific selection criteria. Grants are awarded on a competitive basis. Funds cannot be used to build facilities or purchase equipment. There is a dollar for dollar matching requirement.		

Summary of Purposes for Business - Cooperative Programs

A bullet in the table below indicates program funds may be used for that purpose.

	•	•	•	0	Intermediary Relending – Loan
•	•	•	•	•	Rural Business Enterprise Grant
	•	•	•	•	Business & Industry - Guaranteed loan
Training/ Technology	Machinery Working Infrastructure Capital	Working Capital	Land & Machinery Building Equipment	Land & Building	Program
	Program Use of Funds Purpose	m Use of I	Program		

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	Renewable Energy Systems and Energy Efficiency Improvements Program	Rural Business Opportunity Grant	Value-Added Producer Grants	Rural Cooperative Development Grant	Rural Economic Development Grant	Rural Economic Development Loan
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Rural Development Guaranteed Programs http://www.rurdev.usda.gov/ma/

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Eligible Areas	Eligible Borrowers	Loan Uses	Annual Renewal Fee	Guarantee Fee	Loan Terms	Maximum Loan Amounts	% of Loan Guaranteed	
Populations up to 50,000, see eligibility website	Individuals, partnerships, for-profit corporations, non-profit corporations, cooperatives, public bodies, Native American tribes	 New construction Purchase Equipment Expansion Working capital Debt restructuring 	0.25% on outstanding balance	Generally 2%; or 1% for certain value- added agriculture ventures or high-impact businesses	Real Estate – 30 yrs Machinery & Equipment – 15 years or useful life Term Working Capital – 7 years	80% Guarantee – \$5,000,000 70% Guarantee – \$10,000,000 60% Guarantee – \$25,000,000	Up to 80%	Business & Industry Guaranteed Loans
Populations up to 50,000, see eligibility website	Agricultural producers and rural small businesses	 Purchase and installation of renewable energy systems Energy efficiency improvements 	0.25% on outstanding balance	1%	Real Estate – 30 yrs Machinery & Equipment – 20 years or useful life Term Working Capital – 7 years	Minimum \$5,000 Maximum \$25 million or 50% of eligible project costs Can be combined with a 25% energy grant	Up to 85%	Renewable Energy for America Program (Section 9007)
Populations up to 20,000	Public bodies, not-for-profit organizations and Native American tribes	 Land acquisition Construction Expansion or improvement Equipment Frodures Legal and other eligible professional fees 	None	1%	Maximum 40 years or useful life of the security	There is no maximum, the amount is based on project feasibility, reasonable project costs & cash flow	Up to 90%	Community Facilities Guaranteed Loans
Populations up to 10,000	Non-profit corporations and public bodies, including municipalities, counties, special-purpose districts and Native American tribes	 Land acquisition Construction Legal and other eligible professional fees 	None	1%	Maximum 40 years or the remaining useful life of the security	There is no maximum, the amount is based on project feasibility, reasonable project costs & cash flow	nb to 90%	Water & Environmental Guaranteed Loans
Populations up to 20,000	Individuals and households with incomes up to 115% of the median income limit; Income eligibility limits at http://eligibility/sc.eggov.usda.ggov/eligibility/	Purchase home Purchase with repair New construction New manufactured homes Approved condominium unit or Townhouse Refinance of existing RD direct or guaranteed loan	None	2% for purchase or construction loans; or .5% on eligible refinance loans	30 years, fixed rate	No maximum mortgage or loan limits provided: Ratios: PTI 29%, TD 41%, waivers with compensating factors LTV up to 102% of the appraised value when the guarantee fee is financed	90% Guarantee	Single Family Housing Guaranteed Loans (Section 502)
Populations up to 20,000	Individuals, partnerships, non-profit corporations, for-profit corporations and limited liability companies	 New construction Purchase existing building with rehab needs There is a minimum \$6,500/unit rehab requirement 	None	\$2,500 application fee and 1% guarantee fee	Minimum 25 years; Maximum 40 years or the remaining useful life of the security	There is no maximum, the amount is based on eligible project costs	Up to 90%.	Multi-Family Housing Guaranteed Loans (Section 538)





Rural Development Guaranteed Programs

Southern New England Jurisdiction (MA/CT/RI)

Amherst State Office

Committed to the future of rural communities.

451 West Street/Sulte 2 Amherst, MA 01002 (413) 253-4302 (413) 253-4347 (fax) The state office administers activity in the three-state jurisdiction.

Windsor Area Office

100 Northfield Drive Windsor, CT 06095 (860) 688-7725 x 4 (860) 688-7979 (fax) Servicing: Tolland, Middlesex, Hartford, Litchfield, New Haven, and Fairfield Counties

Norwich Area Office

238 West Town Street Norwich, CT 06360 (860) 859-5218 x 3004 (860) 859-5223 (fax) Servicing: Windham and New London Counties

Hadley Area Office

195 Russell Street
Hadley, MA 01035
(413) 585-1000 x 4
(413) 586-8648 (fax)
Servicing: Berkshire, Franklin,
Hampshire, and Hampden
Countles

Holden Area Office

52 Boyden Road Holden, MA 01520 (508) 829-4477 x 4 (508) 829-3721 (fax) Servicing: Worcester, Middlesex, Suffolk, and Essex Counties

West Wareham Area Office

15 Cranberry Highway
West Wareham, MA 02576
(508) 295-5151 x 3
(508) 291-2368 (fax)
Servicing: Bristol, Norfolk,
Plymouth, Nantucket, Dukes, and
Barnstable Counties

Warwick Area Office

60 Quaker Lane/Suite 44 Warwick, RI 02886 (401) 826-0842 (401) 828-6042 (fax) Servicing: All of Rhode Island

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